

## Trade offer no. 024/2016

Warsaw, 05.07.2016

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Hello,

Below there is a trade offer for distributors of our devices.

Device	Net price [EUR]	Minimum Order Quantity
Mazda <i>Device with a plug</i>	17,5	20*
Fiat Stilo <i>Device with a plug</i>	17,5	20*
BMW 2 pin (2-wired mat, 2 pin plug) <i>Device with a plug</i>	2,5	100
BMW 4 pin (3-wired mat, 4 pin plug) <i>Device without a plug, only terminals</i>	17,5	20*
Mercedes (3-wired mat, different types of plugs) <i>Device without a plug, only terminals</i>	17,5	20*
Mat plug BMW	10	1
Seat belt plug BMW	15	1
Mat plug Mercedes	10-20 depends on the type of a plug	1
Seat belt plug Mercedes	10	1

\*Taking into consideration the fact that new distributors do not sell large quantities, 20 pieces is the sum of all devices with 3 wires.

Minimum order quantity may look for example: 5 x Mazda, 5 x Stilo, 5 x Mercedes, 5 x BMW.

## Products characteristics

All of our devices were made by us using the highest quality components.

We prepare software for our devices. Every device is tested before shipping.

All of the devices are made in SMD technology, also the easiest ones as for example the mat emulator for BMW and the seat belt emulator.



We eliminated manual mounting so that our devices are more dependable and make more professional impression on customers!

In our devices we use electronic components of prestigious producers, high quality wires and original terminals TE Connectivity – competitors often use cheap, low quality Chinese substitutes of terminals – they are expendable.

**Devices for newer cars** (BMW 2005+, Mercedes, Mazda, Fiat) are hidden in high quality boxes and sealed with labels.

**We may prepare labels in your language for you!**

## Our distributors' competitive edge

- We are the only one who has such exact pictured installation instructions for most cars: <https://shop.blshop24.com/instructions>
- We run a web log, there are the answers for most customers' questions:
- [https://shop.blshop24.com/bmw\\_plugs\\_2vs4](https://shop.blshop24.com/bmw_plugs_2vs4)
- [https://shop.blshop24.com/check\\_before\\_buying](https://shop.blshop24.com/check_before_buying)
- We have a large stocks – we send orders **within 1 working day!**
- We send parcels only via UPS courier
- We provide **technical support** and good communication, which is not a standard
- We are the producer of our devices, we immediately deal with complaints

## The validity of the offer

The offer is valid within 30 days from the date of issue.

